



**PRICING SUBMITTAL
CITY OF AUSTIN
TRAFFIC SIGNAL NETWORK EQUIPMENT**

SOLICITATION NO.: IFB 2400 CSZ1001REBID

BUYER: Cedric Zachary

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - Complete Cabinet Assembly

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Ethernet Switch, Intersection 12 Port - with POE incl. mounting brackets (model: <u>EX78934E-OVB+KR-BK7DIN-D</u>)	EACH	850	\$709.14	\$602,769.00
1.2	Ethernet Switch, Intersection 12 Port - w/o POE incl. mounting brackets (model: <u>EX73934E-OVB+KR-BK7DIN-D</u>)	EACH	350	\$597.14	\$208,999.00
1.3	Ethernet Switch, Distribution Node incl. mounting brackets (model: <u>EG97244-4VCR BUILT IN REDUNDANT POWER SUPPLIES</u>)	EACH	30	\$4,950.00	\$148,500.00
1.4	Ethernet Switch, Power Supply, Intersection 12 Port - with POE (N/A if included in 1.1) (model: <u>NDR-480-48</u>)	EACH	850	\$105.00	\$89,250.00
1.5	Ethernet Switch, Power Supply, Intersection 12 Port - w/o POE (N/A if included in 1.2) (model: <u>NDR-120-48</u>)	EACH	350	\$33.00	\$11,550.00
1.6	Ethernet Switch, Power Supply, Distribution Node (N/A if included in 1.4) (model: <u>N/A INCLUDED IN 1.4</u>)	EACH	30	\$0.00	\$0.00
1.7	Ethernet Switch, SFP Module- 10G (20KM distance) (model: <u>SFPTIS20M</u>)	EACH	120	\$270.00	\$32,400.00
1.8	Ethernet Switch, SFP Module – Gigabit (10KM distance) (model: <u>EX-1250TSP-MB4L-AS</u>)	EACH	4,800	\$53.00	\$254,400.00
Total					\$1,347,868.00

Additional Services or Products (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).

Please provide any other services or products you will provide the City and the price you would charge the City for those additional services and products. The information will not be used in the evaluation of the bid and is for informational purposes only and there is no guarantee of purchase.

Item no.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS	PRICE*	UNIT OF MEASURE
	Percentage discount off catalog price list of other items. Indicate the discount from Manufacturers suggested retail price.	<u>0</u> %	Discount from MSRP
1.9	Other: EX78934X-OVB: Hardened (-40°C - 75°C) Managed LL3 Gigabit Ethernet PoE Switch with 12 Gigabit PoE Ports + 4 1G/10G SFP+ ports. IEEE802.3bt 90W with 360W PoE power budget. DIN-rail mount, Terminal Block Redundant Power Input 52-57VDC, power supply sold separately.	\$2,239.20	EA
1.10	Other: EPOW-54-600: Power Supply, Hardened (-40C - +75C) External 100-277 VAC Input; TS2 rated; 600W, 54VDC, 0-11.1A	\$172.20	EA
1.11	Other: EasyLink-300-US: Wireless Bridge Kit - Contains two paired Wireless Bridge Units, 2 x 24VDC, 1.5A Power Supplies, 2 x Passive PoE Injectors and 2 x Mounting Kits. 300Mbps, Hardened (-40C - +70C). Supports 6VDC to 30VDC Passive PoE	\$360.05	EA

*Unless otherwise specified. Price may be quoted as a firm-fixed price or as a percentage discount from Bidder's regular fees.

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVER THE ITEMS TO THE CITY:

4-6 WEEKS

DELIVERY METHOD: ☒ COMMON CARRIER (FedEx, UPS) ☐ VENDOR DELIVERY

<u>COMPANY NAME:</u>	CONSOLIDATED TRAFFIC CONTROLS, INC.
<u>EMAIL ADDRESS:</u>	DSTAPLETON@CTC-TRAFFIC.COM